

## Website Posted Job Description

Created By: Phil Loudin, 03-05-09

Position:	Engineering Program Manager
Reports to:	CEO / CTO.
Overview:	<p>Will function as the Program Manager for one or more major mass storage systems for the nations largest Military / Aerospace contractors. An Engineering Program Manager is both a principal Interface / Communicator with our customer as well as a Project Leader within the company.</p> <p>A critical responsibility of an Engineering Program Manager is to offload projects from the CEO after a sub-contract is executed so he can concentrate on developing new business.</p>
Responsibilities:	<ol style="list-style-type: none"> <li>1) External: Customer interface and communications.</li> <li>2) Internal: Project leadership in both contract fulfillment and technical execution.</li> <li>3) Vendor oversight</li> <li>4) Ultimately responsible for a Projects success (failure is not an option).</li> </ol>
Supervises:	<ol style="list-style-type: none"> <li>1) Project Engineers (though not in a "supervisory " role)</li> <li>2) Assembly &amp; Test Technicians (though not in a "supervisory" role)</li> <li>3) Vendor performance to Purchase Orders.</li> </ol>
Education, required <sup>1</sup> :	BSEE or BSME
Education, preferred:	MBA, MSEE, MSME
Experience, Skills:	<ol style="list-style-type: none"> <li>1) Superb communication skills, written and verbal.</li> <li>2) Highly organized.</li> <li>3) Demonstrated negotiation abilities.</li> <li>4) Experience with the process of Sub-Contract and Statement of Work fulfillment for Military Aerospace or other OEM customers.</li> <li>5) Demonstrated technical proficiency with and understanding of complex mass storage and network technologies.</li> <li>6) Expert in the use of PERT, Critical Path and other project management techniques.</li> <li>7) Expert at tracking project expenses to budget in a highly disciplined way.</li> <li>8) The ability to overcome daily obstacles and project "friction" to get things done</li> </ol>

<p>The Ideal Candidate:</p>	<p>Will be an accomplished mass storage or communications engineer who has or wants to move from a technical engineering role into the technical marketing / sales role working intensely with customers on new state of the art ruggedized mass storage and networked storage programs.</p> <p>An undergraduate engineering degree combined with an MBA degree is the perfect education for this position.</p> <p>Ultimately an Engineering Program Manager has <b><u>complete ownership of and total responsibility</u></b> for a program's technical, financial and delivery to schedule success.</p>
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Notes:

- 1) BSEE or BSME and an MBA are required for this position. Candidates without a Bachelors Degree in Engineering will not be considered.